

Optimist Theatre

Profit and Loss

January 1 - December 19, 2022

	TOTAL
Income	
40 Contributed Support	
4010 Individual Donations	14,029.45
4015 Memberships	6,666.00
4030 Grants	
403005 Public/Government	16,532.00
403010 Foundation	109,200.00
Total 4030 Grants	125,732.00
4040 Corporate Sponsorships	500.00
4070 Member/Guest Reservations	560.00
Total 40 Contributed Support	147,487.45
43 Earned Income	
4310 Program Fees	2,225.00
Total 43 Earned Income	2,225.00
45 Merchandise Sales	
4510 Apparel	70.00
4525 Seat Cushions	24.00
4590 Misc.	1.00
4599 Merch. Sales postage/shipping	15.10
Total 45 Merchandise Sales	110.10
46 Gifts In-Kind	
4610 Goods	15.00
4625 Other Services	23,200.00
4640 Rents/Occupancy	28,690.04
4650 Equipment or Supply Rental	1,900.00
Total 46 Gifts In-Kind	53,805.04
48 Miscellaneous Income	289.78
Total Income	\$203,917.37
Cost of Goods Sold	
6900 Cost of Goods Sold	44.52
Inventory Shrinkage	4,732.04
Total Cost of Goods Sold	\$4,776.56
Gross Income	\$199,140.81
Expenses	
50 Management & Administration	
5010 Salaries & Wages	8,444.00
5020 Payroll Taxes	626.38
5060 Worker's Compensation	90.00

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	TOTAL
5100 Independent Contract Services	386.81
510010 Marketing/Community Outreach Contract Services	960.00
Total 5100 Independent Contract Services	1,346.81
5190 Training, Education, Seminars	229.90
5200 Rents/Occupancy	225.00
5220 Insurance	520.00
5240 Taxes, Real Estate/Personal Property	424.29
5250 Sales Tax Paid	33.16
5260 Interest Paid	0.07
5350 Marketing/Branding & General Outreach	33.80
5400 Utilities	81.60
5410 Telecommunications	2,093.78
5500 Travel	
550010 Gas/Mileage	78.34
550040 Misc. travel	45.00
Total 5500 Travel	123.34
5510 Parking (local)	1.63
5550 Meals/Entertainment	19.45
5650 Office Supplies	114.30
5680 Supplies, other	72.67
5685 Services, other	220.00
5700 Postage & Shipping	76.70
5800 Licenses & Fees	10.00
5820 Dues & subscriptions	812.59
5850 Bank Fees	265.95
Total 50 Management & Administration	15,865.42
60 Fundraising & Development Expenses	
6010 Salaries & Wages	13,460.00
6020 Payroll Tax Expenses	967.15
6060 Worker's Compensation	270.00
6100 Independent Contract Services	6,000.00
6350 Marketing/Branding & Community Outreach	72.75
6500 Travel	
650010 Gas/mileage	49.91
650020 Meals While Traveling	152.87
Total 6500 Travel	202.78
6510 Parking (local)	2.18
6650 Office Supplies	185.00
6680 Supplies, other	63.68
6690 Printing & Copying	168.02
6700 Postage & Shipping	170.60

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	TOTAL
6800 Licenses & Permits	54.00
6820 Dues & Subscriptions (monthly or annual, recurring)	664.24
6850 Merchant Service Fees	463.07
6990 In-Kind Goods & Services	
699025 In-Kind Other Services	2,400.00
Total 6990 In-Kind Goods & Services	2,400.00
Total 60 Fundraising & Development Expenses	25,143.47
70 Program Expenses	
7010 Salaries & Wages	24,784.07
701010 Marketing/Community Outreach Wages	5,500.00
Total 7010 Salaries & Wages	30,284.07
7020 Payroll Taxes	2,395.38
7030 Health Insurance Benefit	6,533.00
7040 Retirement Benefit	1,020.48
7058 Union Bond	1,342.00
7060 Worker's Compensation	540.00
7100 Independent Contract Services	40,802.21
710010 Marketing/Community Outreach Contract Services	8,910.00
Total 7100 Independent Contract Services	49,712.21
7200 Rents/Occupancy	1,000.00
7290 Equipment Purchase <\$500	540.00
7300 Equipment Rental & Maintenance	3,144.25
7350 Marketing/Branding & Community Outreach	1,192.95
7360 Advertising	165.46
7455 Craft Services	586.20
7500 Travel	
750010 Gas/Mileage	1,936.21
750030 Lodging	1,404.67
Total 7500 Travel	3,340.88
7510 Parking (local)	56.65
7550 Meals/Entertainment (staff)	221.50
7630 Research Material & Books	4.99
7650 Office Supplies	34.00
7680 Production Supplies, other	2,395.79
768010 General House Expenses	333.82
768020 Stage Management Expenses	829.91
768030 Tech Expenses	238.20
Total 7680 Production Supplies, other	3,797.72
7690 Printing & Copying	233.84
7700 Postage & Shipping	284.98
7800 Licenses & Permits	635.28

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	TOTAL
7820 Dues & Subscriptions	708.39
8000 Costumes	2,976.03
8050 Lights	75.00
8100 Sound	527.58
8150 Props	29.40
8200 Set Materials, scenic	1,731.28
8250 Transportation	2,510.28
8990 In-Kind Goods & Services	
899010 In-Kind Supplies & Materials	15.00
899025 In-Kind Other Services	20,800.00
899040 In-Kind Rent/Occupancy	28,690.04
899050 In Kind Equipment/Supply Rental	1,900.00
Total 8990 In-Kind Goods & Services	51,405.04
Total 70 Program Expenses	167,028.84
9999 Ask Bookkeeping/Accounting	291.09
Total Expenses	\$208,328.82
Net Income	\$ -9,188.01
Other Income	
4820 Renewable Grants Not Yet Due	45,000.00
Total Other Income	\$45,000.00
Other Expenses	
59 Other Management & Administration Expenses	
5910 Depreciation	463.06
Total 59 Other Management & Administration Expenses	463.06
99 Other Program Expenses	
9910 Depreciation	1,606.72
Total 99 Other Program Expenses	1,606.72
Total Other Expenses	\$2,069.78
NET OTHER INCOME	\$42,930.22
NET INCOME	\$33,742.21